Business Solutions

Profit Plus Solutions experts will help collect and review necessary information you need to help you transition out of your business. Whether you want to transfer ownership to the next generation, sell to an

employee or put your business on the market for sale, together we can help you.

Succession Planning

TSYS

Sunbelt, the largest business broker network in the world, is a welcome resource for any HPBA member, business owner, who may be thinking of retirement or planning to leave their operation, now or in the near future. Sunbelt's professional, confidential service will assist HPBA members with developing a succession plan. Sunbelt's systematic process creates a smooth transition of ownership.

Payment Processing

TSYS helps HPBA members process their credit card payments. For more than a decade, TSYS has been providing customized products and services to help HPBA members accept payments quickly and easily.

Shipping

UPS Member Savings Programs help HPBA members to save up to 34% on UPS shipping services and UPS offers a special bonus of 50% off select services for up to four weeks after member enrollment.

HPBA's Cost Saving Benefits



BookingCommunity.com, HPBA's new travel partner, provides exclusive access to unpublished hotel rates that are up to 70% less than any other travel or hotel direct website. They offer over 800,000 hotels and an easy-to-use search and booking process.

Coaching

CVC Success Group offers all HPBA members a 10% discount on subscriptions to their CVC Base Camp Learning platform. This is an education program that offers training using virtual presentations available 24/7.



GoodMarketingGroup.com









*Programs Listed in alphabetical order







Marketing

Good Marketing Group, an agency that specializes in the hearth, patio and barbecue industries, offers HPBA members up to 20% off marketing, advertising and web design services, helping members to keep their advertising fresh, consistent and professional.

Training

Hearth, Patio, Barbecue Education Foundation offers recorded versions of their live classes as well as recordings of some of the great sessions offered at the HPBExpo. Students can access the OnDemand classes at any time, day or night. There are now over 340 classes



available and as an HPBA member you will get a 20% discount off of you subscription.



HPBA member discounts cover **Lenovo's** entire product line including the best engineered award-winning ThinkPad notebooks. In addition, HPBA members are entitled to receive discounts above and beyond the lenovo.com price, and members will frequently receive special offers providing a greater discount.



Service Professionals

HomeAdvisor is a popular source for homeowners researching service professionals. They offer HPBA members a 7% quarterly rebate on all that they spend on the site, helping to maximize HPBA members' online presence.

Insurance

HUB International offers discounts to qualifying HPBA members and those that are NFI certified. HUB International provides business liability as well as property and casualty insurance, bonding, employee benefits, and 401(k) savings.



Legal Services

McCoy Leavitt Laskey, LLC is a provider of legal services including fire and explosion matters, liability claims, contract review, and risk management issues.

Members receive a 33% discount on Eugene LaFlamme's educational courses. For more information, please go to NFI Course Offerings, and filter by Safety-Health-Liability.



Certifications

National Fireplace Institute offers a 33% discount on all NFI exams and manuals, including the new ones being rolled out this year!



Planning Success for

Independent Businesses

Sales & Management

For over 20 years, JRM Sales & Management has helped independent business owners of all shapes and sizes all across America and internationally. We help them achieve dramatically increased sales and profits, and the quality of life they desire.

Exit Planning

NAVIX prepares and guides business owners to reach successful exits.

Most owners only have one shot at exit success and we strive to help them reach financial freedom, exit on their own terms, and leave a lasting business legacy.

Technology





PLANNING TODAY FOR TOMORROW'S EXIT